

### Judgment Exercise

We are interested in learning about how people make judgments.

You have been assigned to groups based on your side of lecture hall: “left side” group or “right side” group (facing the front of the room).

*You will assign “monetary” rewards to a random person, other than yourself, in your group or a random person in the other group. No decision you make will ever affect your own rewards.*

You have four pages of matrices and each page has four separate matrices.

1. Look at one matrix at a time.
2. Each matrix has two rows.
3. You can choose to reward the points in a single column of the matrix.
4. The column you choose will reward the amount in the top row to one person and the bottom row to another person.
5. The group that will be rewarded by each row is indicated to the left of each row. So, for example, if the top row says “Left Side” and the bottom row says “Right Side”, this means that the amount in the top row of the column you choose will go to a random person in the “left side” group and the amount in the bottom row will go to a random person in the “right side” group.

Put a check over the column in each matrix that you choose.

Look carefully at which group is being rewarded – it will change from page to page.