# ECON 2010c <br> Solution to Problem Set 2 

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## 1 Eat-the-Pie Problem

(a) The consumer selects consumption in each period, given her current wealth, which equals savings in the previous period times the gross rate of return. The consumer has already sold any claims to future labor income and cannot consume an amount greater than her current wealth. The following are some implicit assumptions of the model:

- The consumer knows the rate of return on savings with certainty, eliminating a possible motive for precautionary savings.
- The consumer is assumed to be able to sell claims to all their future labor income for their expected discounted value. Under this interpretation the assumption that no borrowing is allowed is natural (it follows from a noPonzi condition).
- The consumer is assumed to discount the future exponentially and so have time-consistent preferences, even though there is some evidence indicating that consumers find it difficult to adhere to their previous consumption plans.
- The utility function is additively separable across time periods; for example, the model does not consider the possibility of habit formation.
- The flow payoff function does not change over time or across states. That is, the consumer does not have time-varying or state-dependent preferences.
- The consumer is assumed to face an infinite-horizon decision problem. This assumption might be justified if consumers were altruistic towards future generations of their families.
(b) The Bellman equation is as claimed in the problem set, because the value of current wealth $v(W)$ is equal to the flow payoff from current consumption $u(c)$ plus
the discounted value of future wealth $\delta v(R(W-c))$, where current consumption $c$ is chosen to maximize the sum of the latter two terms. The expectation operator is not needed because the consumer is not exposed to any uncertainty (the stochastic income stream was already sold for a constant, known amount of assets and the return rate on savings is known with certainty).
(c) First, note that we assume that the domain of $B$ is the space of bounded functions. We can restrict our attention to this space because the fact that $u$ is bounded implies that the value function for our sequence problem

$$
v^{S P}\left(W_{0}\right)=\max _{\left\{c_{t}\right\}_{t=0}^{\infty}} \sum_{t=0}^{\infty} \delta^{t} u\left(c_{t}\right)
$$

is also bounded. To see this, note that if $K>0$ is an upper bound for $u(x)$ then $\frac{K}{1-\delta}$ is an upper bound for $v^{S P}\left(W_{0}\right)$, so that the latter is also bounded. Since our ultimate goal is to compute the solution to the sequence problem, we can restrict our attention to solutions $v(x)$ of the Bellman equation that are bounded. Also note that, if $u$ is bounded, the Bellman operator $B$ will always map a bounded function $f$ to another bounded function $B f$, since the latter is the sum of two bounded functions, $u(\cdot)$ and $\delta f(\cdot)$. Therefore, B maps the space of bounded functions into itself, $B: C(X) \rightarrow C(X)$, as Blackwell's Theorem requires.
Then, we can apply Blackwell's theorem, which provides sufficient conditions for a mapping from the space of bounded functions into itself to be a contraction. We now show that our Bellman operator $B$ satisfies Blackwell's sufficient conditions. The monotonicity condition holds, because the following is true for functions $f$ and $g$ such that $f \leq g$ :

$$
B f(W)=\sup _{c \in[0, W]}\{u(c)+\delta f(R(W-c))\} \leq \sup _{c \in[0, W]}\{u(c)+\delta g(R(W-c))\}=B g(W),
$$

where the inequality is a straightforward consequence of the fact that $f(W) \leq$ $g(W)$ for each $W$. Provided that $\delta \in(0,1)$, the discounting condition holds, because the following is true for a function $f$ and a constant $\alpha \geq 0$ :

$$
\begin{aligned}
B(f+\alpha)(W) & =\sup _{c \in[0, W]}\{u(c)+\delta[f(R(W-c))+\alpha]\} \\
& =\sup _{c \in[0, W]}\{u(c)+\delta f(R(W-c))\}+\delta \alpha=B f(W)+\delta \alpha .
\end{aligned}
$$

Because the Bellman operator $B$ is a contraction mapping, the contraction mapping theorem implies that the repeated iteration of $B$ on a starting function $w$ generates a sequence of functions that converges to the unique fixed point $v$ of the Bellman operator, thus providing the solution to the Bellman equation.
(d) The first-order condition and the envelope theorem yield the following:

$$
u^{\prime}(c)=\delta R v^{\prime}(R(W-c))=v^{\prime}(W)
$$

Given the form of the utility function and the value function being assumed, we have $u^{\prime}(c)=c^{-\gamma}$ and $v^{\prime}(W)=\psi W^{-\gamma}$ which is valid for any $\gamma \in(0, \infty)$. Substituting for $u^{\prime}(c)$ and $v^{\prime}(W)$ in the previous expression yields:

$$
c^{-\gamma}=\delta R \psi[R(W-c)]^{-\gamma}=\psi W^{-\gamma} \Rightarrow c=\psi^{-\frac{1}{\gamma}} \delta^{-\frac{1}{\gamma}} R^{1-\frac{1}{\gamma}}(W-c)=\psi^{-\frac{1}{\gamma}} W,
$$

confirming that the optimal policy rule is $c=\psi^{-\frac{1}{\gamma}} W$. The constant $\psi$ can be obtained from the following:

$$
\begin{aligned}
\psi^{-\frac{1}{\gamma}} \delta^{-\frac{1}{\gamma}} R^{1-\frac{1}{\gamma}}\left(W-\psi^{-\frac{1}{\gamma}} W\right) & =\psi^{-\frac{1}{\gamma}} W \Rightarrow\left(1-\psi^{-\frac{1}{\gamma}}\right) \delta^{-\frac{1}{\gamma}} R^{1-\frac{1}{\gamma}} W=W \\
\Rightarrow 1-\psi^{-\frac{1}{\gamma}} & =\delta^{\frac{1}{\gamma}} R^{\frac{1}{\gamma}-1} \Rightarrow \psi^{-\frac{1}{\gamma}}=1-\left(\delta R^{1-\gamma}\right)^{\frac{1}{\gamma}}
\end{aligned}
$$

In the case where $\gamma=1$, we have $\psi=(1-\delta)^{-1}$ and $c=(1-\delta) W$; so that, the constant $\phi$ can be recovered as follows:

$$
\begin{aligned}
\phi+\psi \ln W & =\sup _{c \in[0, W]}\{\ln c+\delta\{\phi+\psi \ln [R(W-c)]\}\} \\
& \Rightarrow \phi+\frac{1}{1-\delta} \ln W=\ln (1-\delta)+\ln W+\delta\left\{\phi+\frac{1}{1-\delta}[\ln (\delta R)+\ln W]\right\} \\
& \Rightarrow \phi=\frac{1}{1-\delta}\left[\ln (1-\delta)+\frac{\delta}{1-\delta} \ln (\delta R)\right]
\end{aligned}
$$

which confirms that the solution indeed satisfies the Bellman equation for $\gamma=1$.
In the case where $\gamma \in(0, \infty)$ and $\gamma \neq 1$, the Bellman equation is satisfied because:

$$
\begin{aligned}
\psi \frac{W^{1-\gamma}}{1-\gamma} & =\sup _{c \in[0, W]}\left\{\frac{c^{1-\gamma}}{1-\gamma}+\delta \psi \frac{[R(W-c)]^{1-\gamma}}{1-\gamma}\right\} \\
& \Rightarrow \psi \frac{W^{1-\gamma}}{1-\gamma}=\frac{\left(\psi^{-\frac{1}{\gamma}} W\right)^{1-\gamma}}{1-\gamma}+\delta \psi \frac{\left[R\left(W-\psi^{-\frac{1}{\gamma}} W\right)\right]^{1-\gamma}}{1-\gamma} \\
& \Rightarrow 1=\psi^{-\frac{1}{\gamma}}+\delta\left[R\left(1-\psi^{-\frac{1}{\gamma}}\right)\right]^{1-\gamma} \Rightarrow \psi=\left(1-\delta^{\frac{1}{\gamma}} R^{\frac{1}{\gamma}-1}\right)^{-\gamma}
\end{aligned}
$$

(e) See previous part.
(f) First, it is important to understand that the consumption path is always responsive to interest rate changes. This follows immediately from the loglinearized Euler Equation

$$
\Delta \ln c_{t+1}=\frac{1}{\gamma}(r-\rho)
$$

which states that a one-percent increase in the gross simple interest $R$ (that is, an one-unit level increase in $r \equiv \ln R$ ) will increase consumption growth by $\frac{1}{\gamma}$ percentage points. For example, for $\gamma=1$, the growth rate of the consumption path increases by one percentage point in response to a one-percent increase in $R$. Another way to see this point is that $W_{t}$ depends on $R$, for all $t>0$, so that $c_{t}=(1-\delta) W_{t}$, for $t>0$, also changes with $R$.

When $\gamma=1$, consumption does not depend directly on the gross rate of return $R$ (as explained in the previous paragraph, it depends indirectly on $R$ through $W_{t}$ ), because the income and substitution effects of an interest rate change on consumption cancel each other out.
In general, the substitution effect of a price change on the demand for a good $i$ is the impact of the (marginal) price change on good $i$ 's demand, holding purchasing power fixed. This is formally defined to be the demand change of a consumer who has received the Slutsky wealth compensation associated with the price increase (see MWG, ch. 2.F). The income effect of the price change is the effect of the price change on the consumer's purchasing power. It is formally defined to be the demand impact of an increase in the agent's wealth by an amount equal to the negative of the Slutsky wealth compensation, holding the price fixed at its initial level.
I will present a formal treatment of substitution and income effects in Section 4. Here, I give an informal discussion (which is all that is required for this question).
We can intuitively understand the substitution effect of an interest rate increase by looking at the Euler equation, which gives us the impact of an interest rate increase on the consumption growth of a CRRA agent. A marginal proportional increase in $R$, $d r$, leads to a proportional increase in consumption growth equal to $\frac{1}{\gamma} d r$. To informally capture the effect of the interest rate increase holding purchasing power constant, let's assume that $c_{t+1}$ is fixed at its initial value. Then, the Euler Equation tells us that consumption today should fall by $\frac{1}{\gamma} d r$ percentage points. Intuitively, the interest rate is the price (opportunity cost) of current consumption relative to future consumption. Therefore, current consumption, $c_{t}$, has become more expensive, which gives the agent an incentive to reduce his demand for $c_{t}$.

The income effect on $c_{t}$ of the interest rate increase is positive, corresponding to the higher purchasing power of the agent's wealth, since the amount of consumption that the agent can attain for any given level of savings increases. Since consumption at any time period is a normal good, its demand tends to increase as a result of the increase in purchasing power. That is, the income effect corresponds to an incentive to increase consumption at all points in time. To informally capture its relative magnitude, we hold constant the level of time $t$ savings, $\bar{y}_{t}$, and note that, for the CRRA utility, consumption $c_{t+1}$ is homogeneous in (proportional to) that period's wealth $W_{t+1}=R \bar{y}_{t}$, so that the income effect of a proportional interest rate increase $d r$ is associated with an increase in $c_{t+1}$ by $d r$
percentage points.
We see that, for a CRRA agent, the substitution and income effects lead to a change in $c_{t}$ by $-\frac{1}{\gamma} d r$ and $d r$ percentage points, respectively. In the $\gamma=1$ case, the two effects cancel out.

## 2 Search and Optimal Stopping

1. In each period, the consumer decides whether to accept the current offer of $x$ or to continue searching for another offer. If the consumer accepts an offer of $x$, then she receives a payoff of $x$. If the consumer rejects the offer, then she faces an analogous problem next period, drawing an offer $x_{+1}$ from the same distribution. Noting that $x_{+1}$ is unknown in the current period and $\rho$ is the rate at which the future is discounted, $\exp (-\rho) E v\left(x_{+1}\right)$ is the continuation value from rejecting an offer. Thus, the value of drawing an offer of $x$ is the greater of the payoff $x$ from accepting the offer and the value $\exp (-\rho) E v\left(x_{+1}\right)$ from continuing to search.
2. Note that $B$ is a mapping from the space of bounded functions into itself, since, for any $w(x)$, the maximum value that $(B w)(x)$ can take is 1 . Thus, we can apply Blackwell's Theorem and show that the Bellman operator $B$ is a contraction mapping, because it satisfies Blackwell's sufficient conditions. The monotonicity condition holds, because the following is true for functions $f$ and $g$ with $f \leq g$ :

$$
B f(x)=\max \left\{x, \exp (-\rho) E f\left(x_{+1}\right)\right\} \leq \max \left\{x, \exp (-\rho) E g\left(x_{+1}\right)\right\}=B g(x)
$$

where the inequality results from $E f\left(x_{+1}\right) \leq E g\left(x_{+1}\right)$. Provided that $\rho>0$, the discounting condition holds, because the following is true for a function $f$ and a constant $\alpha \geq 0$ :

$$
\begin{aligned}
B(f+\alpha)(x) & =\max \left\{x, \exp (-\rho) E\left[f\left(x_{+1}\right)+\alpha\right]\right\} \\
& \leq \max \left\{x, \exp (-\rho) E\left[f\left(x_{+1}\right)\right]\right\}+\exp (-\rho) \alpha=B f(x)+\exp (-\rho) \alpha
\end{aligned}
$$

3. Because the Bellman operator $B$ is a contraction mapping from a complete metric space into itself, the contraction mapping theorem implies that $\lim _{n \rightarrow \infty} B^{n} w=v$ for any arbitrary function $w$, where $v$ is the unique fixed point of the Bellman operator and thus the solution to the Bellman equation.
4. Let $w(x)=1$ for all $x \in[0,1]$. It can be shown by induction that each iteration of the Bellman operator has the form:

$$
B^{n} w(x)= \begin{cases}x_{n}, & x \leq x_{n} \\ x, & x>x_{n}\end{cases}
$$

The first application of the Bellman operator to the function $w$ yields:

$$
B w(x)=\max \left\{x, e^{-\rho}\right\}= \begin{cases}e^{-\rho}, & x \leq e^{-\rho} \\ x, & x>e^{-\rho}\end{cases}
$$

confirming the claim for $n=1$ with $x_{1}=e^{-\rho}$. If the claim is true for some $n \geq 1$, then we obtain the following for $n+1$ :

$$
\begin{aligned}
B^{n+1} w(x) & =\max \left\{x, e^{-\rho} E\left[\left(B^{n} w\right)(x)\right]\right\}=\max \left\{x, e^{-\rho}\left(\int_{0}^{x_{n}} x_{n} d z+\int_{x_{n}}^{1} z d z\right)\right\} \\
& =\max \left\{x, e^{-\rho} \frac{1+x_{n}^{2}}{2}\right\}=\left\{\begin{array}{ll}
x_{n+1}, & x \leq x_{n+1} \\
x, & x>x_{n+1}
\end{array}, \text { where } x_{n+1}=\frac{e^{-\rho}\left(1+x_{n}^{2}\right)}{2} .\right.
\end{aligned}
$$

Thus, each iteration of the Bellman operator has the form claimed above. Because $x_{n}$ is a sufficient statistic for $B^{n} w$, the convergence of $B^{n} w$ to the fixed point:

$$
\lim _{n \rightarrow \infty} B^{n} w(x)=v(x)= \begin{cases}x^{*}, & x \leq x^{*} \\ x, & x>x^{*}\end{cases}
$$

is equivalent to the convergence of $x_{n}$ to the cutoff:

$$
x^{*}=e^{-\rho} \frac{1+\left(x^{*}\right)^{2}}{2}
$$

Solving for $x^{*}$ in the expression above yields:

$$
\left(x^{*}\right)^{2}-2 e^{\rho} x^{*}+1=0 \Rightarrow x^{*}=e^{\rho}-\sqrt{e^{2 \rho}-1}
$$

where the other root of the quadratic is greater than one and can be discarded.

## 3 Optimal Investment

(a) The Bellman equation for the problem is:

$$
v(c)=\max \left\{-c+p\left[E v\left(c_{+1}\right)-l\right], E v\left(c_{+1}\right)-l\right\} .
$$

The following formulation of the Bellman equation is also valid (and equivalent):

$$
v(c)=\min \left\{c+p\left[E v\left(c_{+1}\right)+l\right], E v\left(c_{+1}\right)+l\right\}
$$

In the utility maximization problems that we have studied, discounting is usually needed to ensure a finite value function and policies that are "interior". In this problem, we need $l>0$ (with or without discounting) to ensure that $c^{*}>0$; and
we need discounting and/or a large enough p (and small enough $l$ ) to ensure that $c^{*}<1$.
Note that in this problem discounting would imply an additional incentive for the agent to postpone paying the completion cost. But (for $l$ small enough and $p$ large enough) the agent has an incentive to postpone paying the completion cost for high enough cost draws even without discounting, since cost draws are iid so that it is always possible to get a smaller cost draw in the future.
(b) Noting that the optimal policy is defined by a cutoff $c^{*}$ such that the project is attempted iff $c \leq c^{*}$, the value function for the problem is given by:

$$
v(c)= \begin{cases}p \bar{v}-c, & c \leq c^{*}  \tag{1}\\ \bar{v}, & c>c^{*}\end{cases}
$$

where $\bar{v} \equiv E v\left(c_{+1}\right)-l$ is a constant w.r.t. $c$ since $c$ is i.i.d. Because the distribution of $c$ is continuous, it's possible to get a draw of exactly $c=c^{*}$. At this cutoff, the agent must be indifferent between the two choices and so:

$$
\begin{equation*}
\bar{v}=p \bar{v}-c^{*} \Rightarrow c^{*}=-(1-p) \bar{v} \tag{2}
\end{equation*}
$$

Then, the solution $\left(\bar{v}, c^{*}\right)$ will solve the system given by (1), (2) and the definition of $\bar{v}$. First, let us solve for $\bar{v}$ in terms of $c^{*}$ by evaluating the expectation of $v\left(c_{+1}\right)$ given by (1):

$$
E v\left(c_{+1}\right)=\int_{0}^{c^{*}}(-c+p \bar{v}) d c+\int_{c^{*}}^{1} \bar{v} d c=-\frac{\left(c^{*}\right)^{2}}{2}+p \bar{v} c^{*}+\left(1-c^{*}\right) \bar{v}
$$

Substituting $E v\left(c_{+1}\right)=\bar{v}+l$ from the definition of $\bar{v}$ yields:

$$
l=-(1-p) \bar{v} c^{*}-\left(c^{*}\right)^{2} / 2
$$

and substituting $\bar{v}=-c^{*} /(1-p)$ from (2) results in:

$$
c^{*}=\sqrt{2 l} .
$$

The threshold $c^{*}$ does not depend on the probability $p$ of failing to complete the project for the following reason. Given any arbitrary threshold value $\tilde{c}$, the expected value of the problem is the sum of the total discounted expected project costs paid and the total discounted expected late fees paid. A higher threshold $\tilde{c}$ increases the total expected project costs while decreasing the total expected late fees. At the optimal threshold, the marginal effect of changing the threshold on each of these two components must cancel out. That is, if we're at the optimal threshold $c^{*}$ and we consider a small perturbation $c^{*}+\varepsilon$, the marginal reduction in the late fees component must equal the marginal increase in the project costs component. Then, $c^{*}$ would only depend on $1-p$ if at the optimal $c^{*}$, the
probability $1-p$ affected these two marginal effects differently. However, in the no discounting case, a decrease in $(1-p)$ increases the effect of $c^{*}$ on both of these terms by the same proportion, effectively leaving the optimization problem unchanged.

Formally, one can show that, given a candidate threshold $\tilde{c}$, the present discounted value of expected completion costs and of expected late fees (from the perspective of an agent who hasn't yet observed the current period's draw of $c$ ) ${ }^{\text {T }}$ equals

$$
\begin{aligned}
\operatorname{ECC}(\tilde{c}) & =\tilde{c} \frac{\tilde{c}}{2}+(1-\tilde{c}+\tilde{c} p) \delta \tilde{c} \frac{\tilde{c}}{2}+\ldots \\
& =\frac{\tilde{c}^{2}}{2[1-\delta(1-(1-p) \tilde{c})]}
\end{aligned}
$$

and

$$
\begin{aligned}
E L F(\tilde{c}) & =(1-\tilde{c}+\tilde{c} p) \delta l+\ldots \\
& =\frac{l \delta(1-(1-p) \tilde{c})}{1-\delta(1-(1-p) \tilde{c})}
\end{aligned}
$$

respectively. The value attained from policy $\tilde{c}$ would then be the negative of the sum of $E C C$ and $E L F$.
The optimal threshold satisfies

$$
\begin{align*}
\frac{d v\left(c^{*}\right)}{d c^{*}} & =0 \\
\Leftrightarrow-\frac{\partial E C C}{\partial c^{*}}-\frac{\partial E L F}{\partial c^{*}} & =0 \tag{3}
\end{align*}
$$

We can calculate the partials as

$$
\frac{\partial E C C}{\partial c^{*}}=\frac{2 c^{*}(1-\delta)+\delta(1-p) c^{*}}{2\left[1-\delta\left(1-(1-p) c^{*}\right)\right]^{2}}
$$

and

$$
\frac{\partial E L F}{\partial c^{*}}=\frac{\delta l(1-p)}{\left[1-\delta\left(1-(1-p) c^{*}\right)\right]^{2}}
$$

$p$ in general affect these marginal effects differently, but in the special case of $\delta=1$ we have

$$
\frac{\partial E C C}{\partial c^{*}}=\frac{1}{2(1-p)}
$$

[^0]and
$$
\frac{\partial E L F}{\partial c^{*}}=-\frac{l}{c^{* 2}(1-p)}
$$
so that $p$ indeed affects the two marginal effects by the same proportion and thus does not affect the choice $c^{*}$ determined by (3). (Note that equation (3) also yields $c^{*}=\sqrt{2 l}$.).
Intuitively, even though the sum of expected completion costs "starts today" and the sum of expected late fees "starts tomorrow", there is no asymmetry in the impact of $p$ on the two infinite sums since all periods are weighted equally.
(c) With a discount factor $\delta \in(0,1)$ and $p=0$, the Bellman equation for the problem is:
$$
v(c)=\max \left\{-c, \delta\left[E v\left(c_{+1}\right)-l\right]\right\}
$$

A threshold rule would then give a value function of:

$$
v(c)=\left\{\begin{array}{ll}
-c, & c \leq c^{*} \\
\delta \bar{v}, & c>c^{*}
\end{array},\right.
$$

where $\bar{v} \equiv E v\left(c_{+1}\right)-l$ is once again, a constant. As above, we can obtain an indifference condition for the cutoff $c^{*}$ :

$$
-c^{*}=\delta \bar{v}=\delta\left[E v\left(c_{+1}\right)-l\right]
$$

For this threshold solution, we get:

$$
E v\left(c_{+1}\right)=\int_{0}^{c^{*}}-c d c+\int_{c^{*}}^{1} \delta \bar{v} d c=-\frac{\left(c^{*}\right)^{2}}{2}+\left(1-c^{*}\right) \delta \bar{v}
$$

Then, using the fact that $\bar{v}=E v\left(c_{+1}\right)-l$ and substituting in our indifference condition of $\delta \bar{v}=-c^{*}$ turns this into a quadratic in $c^{*}$ :

$$
-c^{*}=\delta\left[E v\left(c_{+1}\right)-l\right]=\delta\left(-\frac{\left(c^{*}\right)^{2}}{2}-\left(1-c^{*}\right) c^{*}-l\right)=-\delta\left(c^{*}-\frac{\left(c^{*}\right)^{2}}{2}+l\right)
$$

Solving for $c^{*}$ in the expression above yields:

$$
\delta\left(c^{*}\right)^{2}+2(1-\delta) c^{*}-2 \delta l=0 \Rightarrow c^{*}=\frac{\delta-1+\sqrt{(1-\delta)^{2}+2 \delta^{2} l}}{\delta}
$$

where the other root of the quadratic is negative and can be discarded.
(d) It is also possible to generalize the previous analysis to the case where $p \in(0,1)$. The Bellman equation for this problem is given by:

$$
v(c)=\max \left\{-c+p \delta\left[E v\left(c_{+1}\right)-l\right], \delta\left[E v\left(c_{+1}\right)-l\right]\right\} ;
$$

so that, the cutoff $c^{*}$ is defined by the equation:

$$
-c^{*}+p \delta \bar{v}=\delta \bar{v}=\delta\left[E v\left(c_{+1}\right)-l\right] \Rightarrow \frac{-c^{*}}{1-p}=\delta \bar{v}=\delta\left[E v\left(c_{+1}\right)-l\right]
$$

This gives us:

$$
E v\left(c_{+1}\right)=\int_{0}^{c^{*}}(-c+p \delta \bar{v}) d c+\int_{c^{*}}^{1} \delta \bar{v} d c=-\frac{\left(c^{*}\right)^{2}}{2}+p \delta \bar{v} c^{*}+\left(1-c^{*}\right) \delta \bar{v}
$$

Then, noting again that $\bar{v}=E v\left(c_{+1}\right)-l$ and using the fact that $\frac{-c^{*}}{1-p}=\delta \bar{v}$ from the indifference condition gives us:

$$
\begin{aligned}
\frac{-c^{*}}{1-p} & =\delta\left[-\frac{\left(c^{*}\right)^{2}}{2}+\delta \bar{v}-(1-p) \delta \bar{v} c^{*}-l\right] \\
& =\delta\left[-\frac{\left(c^{*}\right)^{2}}{2}-\frac{c^{*}}{1-p}+\left(c^{*}\right)^{2}-l\right]
\end{aligned}
$$

which is a quadratic equation with one sensible solution:

$$
\delta\left(c^{*}\right)^{2}+2 \frac{1-\delta}{1-p} c^{*}-2 \delta l=0 \Rightarrow c^{*}=\frac{1}{\delta}\left[\sqrt{\left(\frac{1-\delta}{1-p}\right)^{2}+2 \delta^{2} l}-\frac{1-\delta}{1-p}\right]
$$

Differentiating the quadratic equation totally with respect to $p$ we get

$$
\begin{aligned}
\frac{\partial c^{*}}{\partial p} & =-\frac{\frac{1-\delta}{(1-p)^{2}} c^{*}}{\delta c^{*}+\frac{1-\delta}{1-p}} \\
& <0
\end{aligned}
$$

so that $c^{*}$ is decreasing in $p$.
In the presence of discounting, an increase in $p$ has a greater impact on the present discounted value of expected completion costs than the present discounted value of late fees. This is because the agent pays the late fee for the current period whether or not he attempts to complete the project today, so that he trades off expected completion costs starting today and expected late fees starting tomorrow. See the formalization of this point in part (b).
Therefore, because the sum of expected completion costs depends positively on the level of the threshold and the sum of expected late fees depends negatively on the level of the threshold, an increase in the failure rate $p$ lowers the threshold $c^{*}$ below which the project is attempted (this follows from (3)).
(e) Conditional on the project remaining uncompleted at the start of a period, the probability of completing the project in that period is $c^{*}(1-p)$. Thus, the time $T$
for the project to be completed is a geometric random variable with probability mass function:

$$
\operatorname{Pr}(T=t)=\left[1-c^{*}(1-p)\right]^{t} c^{*}(1-p),
$$

and expectation:

$$
\begin{aligned}
E(T) & =c^{*}(1-p) \sum_{t=0}^{\infty}\left[1-c^{*}(1-p)\right]^{t} \cdot t \\
& =c^{*}(1-p) \frac{1-c^{*}(1-p)}{\left[c^{*}(1-p)\right]^{2}} \\
& =\frac{1-c^{*}(1-p)}{c^{*}(1-p)}
\end{aligned}
$$

where the second line follows from the fact that, for $\beta<1$,

$$
\begin{aligned}
\sum_{t=0}^{\infty} \beta^{t} & =\frac{1}{1-\beta} \\
\stackrel{\text { diff wrt } \beta}{\Rightarrow} \sum_{t=0}^{\infty} \beta^{t} t & =\frac{\beta}{(1-\beta)^{2}}
\end{aligned}
$$


[^0]:    ${ }^{1}$ Note that the agent pays the late fee for the current period regardless of whether he attempts to complete the project.

